

Getting started

US Imaging conducts a detailed savings and utilization analysis based upon a group's actual prior year claims experience. A standard file request is made to the group's TPA or plan, and a report is presented within two weeks of receiving complete data. The results usually speak for themselves – US Imaging can provide greater service and savings in radiology with no cost to the employer or fund. The US Imaging program can generally be implemented within 30–60 days.



How it works

The US Imaging appointment scheduling program provides members with VIP access to over 2,300 facilities accredited by the American College of Radiology that perform MRIs, CTs, and PET scans. The member simply calls US Imaging, and a customer service specialist locates a facility convenient to the member's home or work with office hours that meet the member's needs. Our specialists can also provide the member with information about the quality of the equipment at the facility and any out-of-pocket costs that may be incurred. Pricing is transparent, so the member understands the cost of the exam in advance of the visit.

- **Controlling advanced imaging expenses is a priority for most self-insured group health plans and unions.** Advanced imaging is the fastest growing component of most members' health care expenses. More than \$70 billion is spent nationally on radiology testing; and of that, \$35 billion is directly related to advanced imaging which includes

MRIs, CTs, and PET scans. Imaging can cost between 12%–20% of a group's health care expense.

- **Implementing the US Imaging program creates immediate savings with no cost or risk to the client.** There is no access fee or implementation costs to use the US Imaging program. Savings are

achieved through a combination of the US Imaging VIP appointment scheduling service and the discounts negotiated through our national network of radiology facilities. This ensures that expensive diagnostic tests, such as MRIs, CTs, and PET scans are obtained within the most cost-effective and convenient setting.

- **Members save hundreds of dollars because our discounted network rates can reduce out-of-pocket costs.** Members often choose a radiology facility based upon lists provided by the referring physician or plan directly. The member has no ability to choose based on quality and cost, which varies significantly for the exact same test. For instance, an MRI obtained at a US Imaging Network provider may cost \$600, as compared to a hospital-owned facility which

may cost \$1,800. A member with 10% coinsurance would save \$120.

- **Our network is the largest national network of accredited radiology facilities.** With over 2,300 facilities accredited by the American College of Radiology, the US Imaging program ensures that members and employers are directed to only high quality facilities. Our network is national, covering all major cities and most rural areas in 46 states. Prior to working with a client, we analyze member demographic and utilization data to be sure that our network provides adequate choice and coverage. If additional facilities are needed to meet a client's needs, our team of provider relations representatives performs custom network development free of charge.

Advanced imaging accounts for over 50% of all radiology costs. US Imaging has been shown to save up to 40%.



Examples of Savings

• For a 2,000 member group in the Midwest, USI is able to achieve savings of \$325,000 per year.	▨ \$325k Savings
• For a 15,000 member group located nationally, USI is able to achieve savings of \$755,000 per year.	▨ \$755k Savings
• For a 30,000 member group in the Northeast, USI is able to achieve savings of \$1.2 million per year.	▨ \$1.2m Savings
• For a 300,000 member group located nationally, USI is able to achieve savings of over \$5 million per year.	▨ \$5m Savings